Introducing BASIS Solution Partners

BASIS is proud to announce it now represents five great companies: EasySpooler, FacetCorp, SW-Tools, Synergetic Data Systems Inc. and VSI. We can now sell you some of the additional software you need to complete the solutions you offer your end users. These five software developers are the first members of our new BASIS Solution Partners program.

BASIS is in the business of solving developers' business software problems. If we find products manufactured by other companies that will help you solve a business software problem, we want to make sure it is as easy as possible for you to get them. Historically, we've solved business problems by offering you a programming language and utilities. You've worked wonders with those tools. You've made BASIS the leader in its field. But computing is getting more complicated and business software problems are becoming more challenging. We understand that your scarcest commodity is time.

By offering these companies' products along with our own, BASIS can give you extra time in two ways. First, we can show you how these products from proven vendors will add value to your applications quickly. Second, we give you the convenience of placing one telephone call to BASIS to get many of the components you need to solve your Customers' problems.

We chose these first five BASIS Solution Partners because we know they offer fine products that you need and good support.

- EasySpooler products allow users and administrators to efficiently control their printing and output. EasySpooler is great for larger multiple-platform users who do high-volume printing. EasySpooler offers you a user-oriented, production-print management software solution for commercial UNIX and Microsoft Windows NT systems.
- FacetCorp offers two products: FacetWin, an all-in-one, Windows-to-UNIX integration software solution, and FacetTerm, the award-winning terminal and PC-terminal emulator. FacetWin gives you transparent file services, bidirectional print services, terminal emulation, Internet modem server, PC backup and much more. FacetTerm dramatically increases your productivity by allowing you to run multiple UNIX applications simultaneously.
- SW-Tools, a Danish company, makes a sophisticated data access, data mining and data reporting package called TRIO. Using the BASIS ODBC Driver® and other drivers, you can now access just about any data source, from Oracle to BASIS multikeyed MKEYED files, and evaluate information immediately. No programming is required even to do the most sophisticated SQL queries. You just point and click to mine and manipulate even very large databases.
- Synergetic Data Systems Inc. has a long history of helping BBX® programmers save money and increase productivity with UnForm and MailCall. UnForm saves you time and money by letting you print professional attractive forms with a plain-paper laser printer. The end user no longer needs to buy expensive paper stock and preprinted forms to

handle output from the BBX application. MailCall is a simple utility that adds sophisticated e-mail support, including support for MIME attachments, into the BBX application.

VSI develops VSI-FAX software. VSI-FAX is an integration tool that adds fax-enabling capability to existing applications. It gives you centralized administration of your fax requirements.

BASIS is looking forward to finding many more ways to help you help your Customers. We expect great things from our Business Solutions Partners. Working with BASIS and with our partners, you will solve more Customer problems more profitably than ever before.